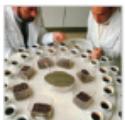


CIAA is the voice of the EU food and drink (F&D) industry - first manufacturing sector, major employer and exporter. The F&D industry purchases and processes 70% of EU agricultural production.



## Turnover

**€ 800 billion**

With more than 13% of total turnover in the manufacturing sector, the F&D industry, pillar of the EU-25 economy, is ranked first ahead of the automobile and chemical sectors.

## Employment

**4.1 million workers**

The F&D industry is the first manufacturing employer in the EU with a share of 12% of the manufacturing industry workforce.

## Number of companies

**282.000** of which **279.000** SMEs

99% of F&D companies are SMEs (small and medium sized enterprises) with less than 250 employees. These SMEs employ 61% of F&D workers. SMEs account for 49% of the sector's turnover.

## EU-25 external trade

**€ 4.5 billion** positive trade balance

The EU is a net exporter of foodstuffs. This trade surplus has, however, decreased by 24% in 2004 due to a rise in imports.

### Exports 2004

**€ 45.2 billion**

*Evolution of exports 2002-2004*

2004	€ 45.2 billion
2003	€ 43.5 billion
2002	€ 45.0 billion

55% of exports are made up of beverages and the "various food products" category, such as biscuits and confectionery products.

### Imports 2004

**€ 40.7 billion**

*Evolution of imports 2002-2004*

2004	€ 40.7 billion
2003	€ 37.6 billion
2002	€ 38.0 billion

21% of imports come from Brazil and Argentina.

## EU-25 internal trade

**€ 139 billion**

The Netherlands, Germany and France exported 50% of this total. Intra-EU exports account for 17% of the turnover.